YOU BE THE JUDGE!

Does Studying Economics Make People Smart or Do Smart People Study Economics?

ECONOMICS - The Ticket to Top MBA and Law Schools

"The best people are more frequently taking economics as their major than they were a decade or so ago," said Richard A. Silverman, executive director of admissions at the Yale School of Management. "It shows they have the intellectual fire in the belly to perform well in an MBA program." (Tristan Mabry, WSJ, Nov. 30, 1998, p. A2)

"Of all the majors, economics ranks in the top four or five consistently year after year for both applicants and offers made," said Edward Tom, director of admissions at the University of California at Berkeley's law school, Boalt Hall. (Tristan Mabry, WSJ, Nov. 30, 1998, p. A2)

ECONOMICS MAJORS scored highest on the LSAT

This was a finding in a study comparing the most common majors for law school applicants in 1992 and 1995. (Michael Nieswiadomy, professor of economics, University of North Texas)

Many employers are interested in the skills which economics majors tend to possess.

- gathering and analyze data
- writing clear, concise technical reports
- critical thinking and quantitative analysis
- communicating results of their analysis
- recognizing behavior in relation to work, production, distribution and consumption

"Economics is respected"

Sample Job Titles for Economics Undergraduates

(eighte" some additional training may be necessary)

- economics researcher
- sales analyst
- investment analyst
- financial service manager
- securities analyst trainee
- foreign trade analyst
- market research analyst
- cost estimator
- customer profit analyst
- rate analyst
- international trade specialist
- profit investment coordinator
- strategic planner
- planning and program analyst
- pricing analyst
- journalist
- benefits coordinator
- economic forecaster
- budget officer
- insurance agent
- commodities trader
- securities broker
- bank research analyst
- financial researcher
- real estate agent
- economic consultant
- policy analyst
- legislative assistant
- business analyst